

Disbursing Emergency Relief through Utilities: Evidence from Ghana

On-line Appendix

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May 7, 2021

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Appendix A: Additional Figures

Figure A1: Timeline of policy programs and surveying activities

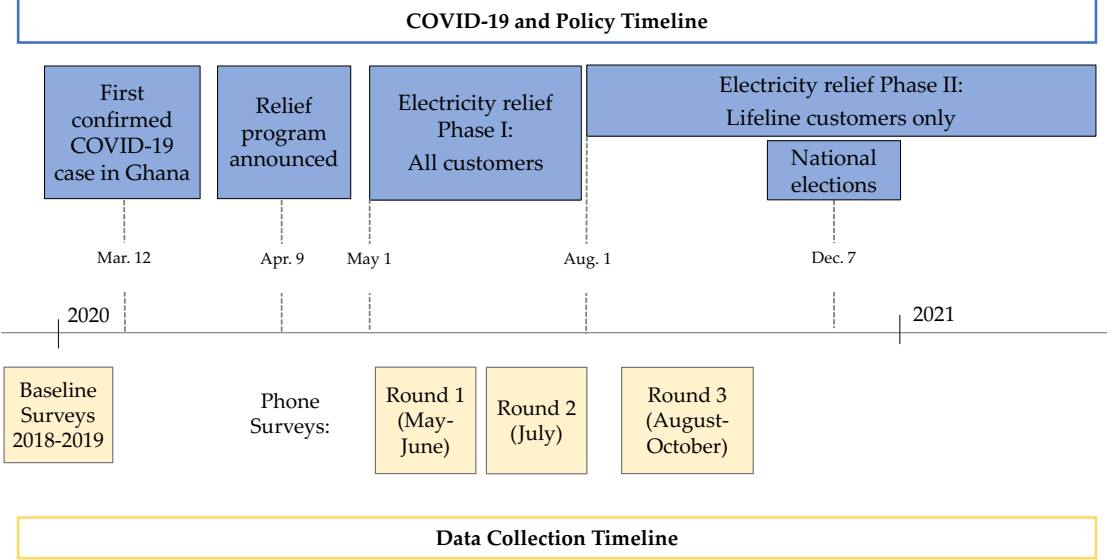
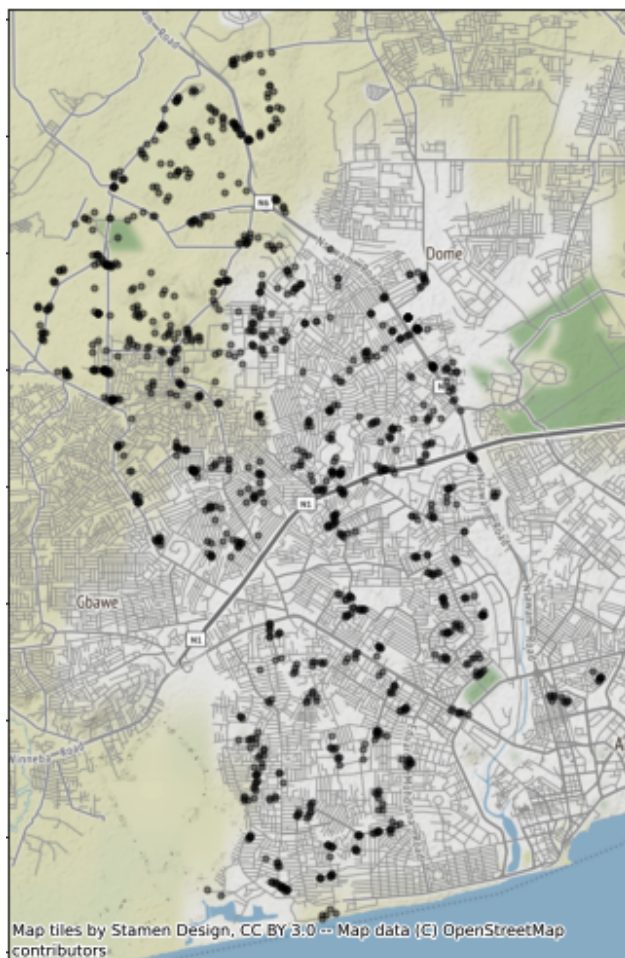
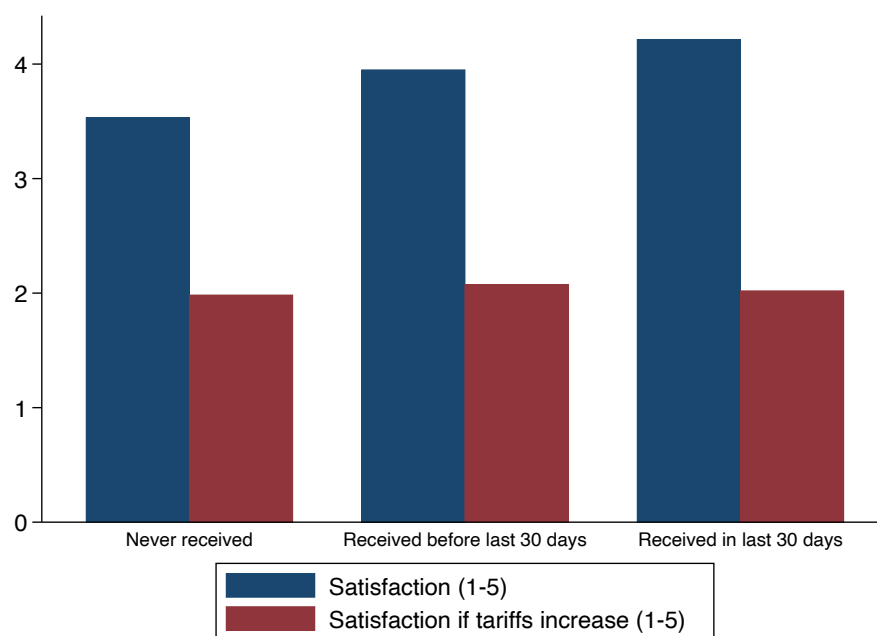


Figure A2: Distribution of respondents across Accra, Ghana



The location of respondents at the time of initial enrollment (June 2018 - March 2019).

Figure A3: Electricity relief program satisfaction, by transfer receipt



Satisfaction is rated on a scale from 1 (very unsatisfied) to 5 (very satisfied). Respondents are first asked their satisfaction with the relief program in general, and then their satisfaction if the utility has to increase electricity tariffs in 2021 in order to pay for the current transfers.

Appendix B: Additional Tables

Table A1: Comparison of 2020 Covid Survey households to Greater Accra Area households

	2020 Covid Survey	2010 Census	2015 Labor Force Survey	2017 GLSS	2017 GLSS	
Respondent/head of household* is male	0.70 (0.46)	- -	0.63 (0.48)	0.67 (0.47)	0.67 (0.47)	
Respondent/head of household* age	29.14 (9.00)	- -	40.46 (14.63)	45.39 (14.43)	45.17 (15.54)	
Number of household members	4.05 (2.68)	3.69 -	2.58 (1.74)	3.46 (2.11)	3.88 (2.69)	
Number of household adults	2.78 (1.75)	- -	1.69 (0.95)	2.11 (1.20)	2.14 (1.30)	
Number of household children (<18)	1.26 (1.60)	- -	0.89 (1.22)	1.34 (1.48)	1.75 (1.89)	
Number of household phones	2.47 (1.47)	2.83 -	-	3.02 (1.88)	2.45 (1.89)	
Household is connected to the electricity grid	1.00 -	0.94 -	0.97 (0.17)	0.94 (0.23)	0.81 (0.39)	
Household has a generator	0.04 (0.19)	0.01 -	0.07 (0.25)	0.02 (0.15)	0.01 (0.08)	
Households Sample	1,245	450,749	728	1,271	14,009	
	Accra utility district tomers	West dis-cus-tan households	Accra Metropoli-tan Area households	Greater Accra Re-urban households	Greater Accra Re-urban households	All Ghana households

The 2020 Covid Survey survey is drawn entirely from urban households in three Accra West electricity districts in Accra Metropolitan Area. Summary statistics for the 2010 Census are for all households in the Accra Metropolitan Area. Summary statistics for the 2015 Labor Force Survey and 2017 GLSS are for urban households in the Greater Accra Region, which includes the Accra Metropolitan Area and surrounding districts. Both of these surveys are designed to be representative at the region level and by urban/rural location. For comparison, we also include summary statistics for all households in Ghana from the 2017 GLSS. Survey weights are applied to generate representative estimates. Data from the Census, LFS, GLSS, are provided by the Ghana Statistical Service.

*The respondent for the 2020 Covid survey may be an adult other than the head of household, as long as they are able to answer questions about the household's electricity use and expenditure and about household consumption. The survey does not separately ask about the characteristics of the head of household, or other adults in these households. For the Labor Force Survey and GLSS, we present data on the head of household for comparison.

Table A2: Summary statistics, pooled across rounds

	Mean	SD	Min	25 th	50 th	75 th	Max	N
<i>Household characteristics</i>								
Number of adults (>=18)	2.79	1.76	1.0	2.0	2.0	4.0	11.0	1245
Number of children (<18)	1.27	1.61	0.0	0.0	1.0	2.0	9.0	1245
Respondent age	29.13	9.00	18.0	22.0	27.0	34.0	65.0	1245
Respondent is male (=1)	0.71	0.46	0.0	0.0	1.0	1.0	1.0	1245
Household-Firm during GW deployment	0.02	0.15	0.0	0.0	0.0	0.0	1.0	1243
Do you have a generator in working condition?	0.04	0.19	0.0	0.0	0.0	0.0	1.0	1245
Sum of appliance types held	7.37	2.93	0.0	5.0	7.0	9.0	24.0	1245
Household in same location in round 3 as in round 1	0.96	0.20	0.0	1.0	1.0	1.0	1.0	1131
HH total spending per capita in past 7 days (USD)	159.30	585.43	0.2	16.7	27.7	59.7	8857.6	3339
HH food spending per capita in past 7 days (USD)	8.97	8.47	0.0	4.2	6.9	11.5	121.1	3323
Any loans last 12 months (=1)	0.51	0.50	0.0	0.0	1.0	1.0	1.0	768
Any formal loans last 12 months (=1)	0.09	0.28	0.0	0.0	0.0	0.0	1.0	768
<i>Electricity connection and use</i>								
Shares meter with other users	0.46	0.50	0.0	0.0	0.0	1.0	1.0	1130
Count of meter users, including respondent	2.19	1.79	0.0	1.0	1.0	3.0	15.0	1130
Pays landlord/other household for electricity	0.26	0.44	0.0	0.0	0.0	1.0	1.0	1245
Days since last paid landlord for electricity	16.36	19.87	0.0	6.0	12.0	21.0	210.0	808
Amount of last landlord payment for electricity (USD)	5.07	3.88	0.0	3.5	3.5	6.9	34.6	816
Prepaid meter	0.91	0.28	0.0	1.0	1.0	1.0	1.0	1245
Current balance on prepaid meter (USD)	5.74	8.17	0.0	1.0	3.3	6.9	51.9	1116
Number of prepaid meter topups in last 30 days	1.85	1.34	0.0	1.0	2.0	2.0	9.0	2305
Average topup amount in last 30 days (USD)	10.31	15.16	0.0	4.3	8.6	10.4	519.0	2307
Number of days between prepaid meter topups in February	20.92	21.80	0.0	14.0	15.0	30.0	300.0	2126
Electricity spending in past month (USD)	12.72	12.28	0.0	5.2	8.6	17.3	69.2	3247
Electricity spending in March (USD)	15.80	15.64	0.0	6.9	10.4	17.3	207.6	1125
Lifeline customer according to March spending	0.13	0.33	0.0	0.0	0.0	0.0	1.0	1112
<i>Government perceptions</i>								
Overall Govt/NPP support (1-5)	3.64	0.93	1.0	3.0	4.0	4.0	5.0	3339
Trust govt to care for citizens (1-5)	3.60	1.12	1.0	3.0	4.0	4.0	5.0	3339
NPP addressing Dumsor (1-5)	4.12	0.82	1.0	4.0	4.0	5.0	5.0	3285
Relative party Dumsor performance (1-5)	4.05	0.94	1.0	4.0	4.0	5.0	5.0	3049
NPP addressing Covid (1-5)	4.06	0.87	1.0	4.0	4.0	5.0	5.0	3285
<i>Electricity relief experience</i>								
Aware of electricity relief program (=1)	0.97	0.16	0.0	1.0	1.0	1.0	1.0	1244
Satisfied with electricity relief program (=1)	0.91	0.29	0.0	1.0	1.0	1.0	1.0	2174
Received electricity relief by time of round 1 interview	0.47	0.50	0.0	0.0	0.0	1.0	1.0	3152
Received electricity relief by time of round 3 interview	0.69	0.46	0.0	0.0	1.0	1.0	1.0	3152
Ever received electricity relief	0.59	0.49	0.0	0.0	1.0	1.0	1.0	3339
Received electricity relief in last 30 days	0.35	0.48	0.0	0.0	0.0	1.0	1.0	3323
Amount of electr. transfer received in last 30 days (USD)	3.03	7.10	0.0	0.0	0.0	4.3	173.2	3081
Amount of electr. transfer expecting to get monthly (USD)	8.66	11.50	0.0	3.5	6.9	8.6	259.5	2383
Amount of electr. relief received in total (USD)	12.79	19.13	0.0	0.0	6.9	20.5	259.5	940

*All respondents were instructed to answer questions about their households, regardless of whether they were originally surveyed during GW deployment as a household or as a business.

Table A3: Correlates of electricity connection characteristics

	Prepaid meter	Landlord pay	Shared me- ter	March life- line house- hold
Number of adults (≥ 18)	0.001 (0.004)	-0.034*** (0.006)	-0.017** (0.007)	-0.002 (0.004)
Number of children (< 18)	-0.001 (0.005)	-0.013* (0.007)	-0.002 (0.008)	-0.012** (0.005)
Respondent age	0.000 (0.001)	-0.002* (0.001)	-0.004*** (0.001)	-0.001 (0.001)
Respondent is male (=1)	-0.005 (0.015)	-0.007 (0.026)	0.005 (0.028)	0.028 (0.019)
Household-Firm during GW deployment	0.061*** (0.008)	0.036 (0.094)	-0.080 (0.091)	0.008 (0.072)
Do you have a generator in working condition?	0.045*** (0.012)	-0.071** (0.032)	-0.013 (0.047)	0.079** (0.033)
Sum of appliance types held	0.003 (0.002)	-0.017*** (0.003)	-0.008** (0.004)	-0.007*** (0.002)
Electricity spending in March (USD)	0.000 (0.001)	-0.003*** (0.001)	-0.001 (0.001)	-0.006*** (0.001)
Lifeline customer according to March spending	0.001 (0.023)	0.226*** (0.045)	0.050 (0.039)	
Pays landlord/other household for electricity			0.631*** (0.023)	0.138*** (0.029)
Prepaid meter			0.078 (0.050)	0.050 (0.039)
Observations	3055	3055	2898	3055
Dependent Variable Mean	0.930	0.243	0.454	0.125

SEs clustered at household level.

Table A4: Correlates of transfer receipt: electricity and water

	Electricity	Electricity	Water
Pays landlord/other household for electricity	-0.092*** (0.031)	-0.142*** (0.039)	-0.104** (0.042)
Prepaid meter	0.248*** (0.041)	0.250*** (0.069)	0.206*** (0.076)
Sum of appliance types held	0.015*** (0.004)	0.009 (0.006)	0.024*** (0.006)
Electricity spending in March (USD)	-0.001* (0.001)	-0.001 (0.001)	0.000 (0.001)
Lifeline customer according to March spending	-0.181*** (0.039)	-0.167*** (0.048)	0.038 (0.053)
Observations	3029	912	912
Dep. Var. Mean	0.574	0.697	0.443
Sample	All	Wave 3	Wave 3

The dependent variable is a dummy for whether the respondent ever received a particular type of transfer. Columns 1 and 2 report on the electricity transfer and column (3) reports on the water transfer. Only households in wave 3 were asked about receiving the water transfer, so the sample in columns 2 and 3 include only households in wave 3 that were aware of the water relief program. SEs in column 1 are clustered at household level. Week and day of week fixed effects and household controls included but not shown.

Table A5: Transfer receipt and specific respondent political perspectives

	Trust NPP to Care for Citi- zens	NPP Ad- dressing Covid	NPP Adress- ing Dumsor	NPP vs NDC Dumsor
Received electricity relief in last 30 days	0.307*** (0.080)	0.296*** (0.066)	0.217*** (0.061)	0.149* (0.085)
Received electricity relief but not in last 30 days	0.149* (0.084)	0.191*** (0.071)	0.092 (0.066)	0.116 (0.084)
Baseline - Overall Govt/NPP support (1-5)	0.206*** (0.036)	0.110*** (0.029)		
Baseline - NPP addressing Dumsor (1-5)			0.075*** (0.027)	
Baseline - Relative party Dumsor performance (1-5)				0.162*** (0.039)
Observations	1406	1380	1360	1092
No Subsidy Mean	3.426	3.870	4.000	3.952

SEs clustered at household level. Week and day of week fixed effects and household controls included but not shown. All outcome variables are on a scale from 1 to 5 where 1 reflects very unfavorable views of NPP (or alternatively very favorable views of NDC) and 5 reflects very favorable views of NPP. Columns 1, 2, and 3 are the respondent's assessment of NPP's performance in different areas. Column 4 is the respondent's assessment of the relative performance of NDC and NPP in addressing Dumsor (when each party was in power). The controls for the respondent's political responses during GW deployment surveys are defined similarly.

Table A6: Transfer receipt and level of support for current government

	Govt Sup- port =1	Govt Sup- port =2	Govt Sup- port =3	Govt Sup- port =4	Govt Sup- port =5	Govt Sup- port >3
Received electricity relief in last 30 days	-0.028* (0.014)	-0.024 (0.019)	-0.060* (0.034)	-0.005 (0.035)	0.116*** (0.026)	0.112*** (0.037)
Received electricity relief but not in last 30 days	-0.016 (0.014)	-0.020 (0.020)	-0.070* (0.039)	0.025 (0.041)	0.082*** (0.026)	0.106*** (0.040)
Baseline - Overall Govt/NPP support (1-5)	-0.028*** (0.008)	-0.036*** (0.009)	-0.022 (0.016)	0.049*** (0.016)	0.037*** (0.011)	0.086*** (0.017)
Observations	1406	1406	1406	1406	1406	1406
No Subsidy Mean	0.047	0.088	0.353	0.398	0.115	0.513

SEs clustered at household level. Week and day of week fixed effects and household controls included but not shown.

All outcome dummies are based on the respondent's support for the current government/NPP, on a scale from 1 to 5, where 3 indicates political neutrality.

Table A7: Prior political affiliation and electricity transfer receipt

	(1)	(2)	(3)	(4)
Prepaid meter	0.255*** (0.057)	0.259*** (0.057)	0.255*** (0.058)	0.267*** (0.064)
Pays landlord/other household for electricity	-0.136*** (0.045)	-0.138*** (0.045)	-0.142*** (0.046)	-0.137*** (0.049)
Sum of appliance types held	0.017*** (0.005)	0.017*** (0.005)	0.017*** (0.006)	0.020*** (0.006)
Electricity spending in March (USD)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)
Baseline - Overall Govt/NPP support (1-5)	-0.010 (0.017)			
Baseline - Supported Government/NPP		0.031 (0.038)		
Baseline - Supported Opposition/NDC		0.060 (0.048)		
Baseline - NPP addressing Dumsor (1-5)			0.007 (0.018)	
Baseline - Relative party Dumsor performance (1-5)				-0.000 (0.017)
Observations	1406	1406	1381	1191
Dep. Var. Mean	0.535	0.535	0.536	0.541

The dependent variable is a dummy for ever having received any electricity transfer at the time of the survey. SEs clustered at household level. Week and day of week fixed effects and household controls included but not shown. The omitted category in column (2) is Neutral/Supported neither party during GW deployment. Relative party Dumsor performance in column (4) asks respondents to compare the performance of the two parties when they were in power, with a higher score indicating better relative performance by NPP relative to NDC.

Table A8: Responses to electricity transfer and cash loan tradeoff scenarios

	Mean	SD	Min	25 th	50 th	75 th	Max	N
<i>Willingness to accept transfer given next year increase in electricity costs</i>								
Estimated monthly transfer amount (GHS)	49.94	69.22	0.0	20.0	40.0	50.0	1500.0	1131
Prefer no transfer if have to repay same amount next year (=1)	0.79	0.41	0.0	1.0	1.0	1.0	1.0	1131
Prefer no transfer if have to pay - unsure about next year financial situation	0.50	0.50	0.0	0.0	1.0	1.0	1.0	724
Prefer no transfer if have to pay - unsure about COVID next year	0.05	0.22	0.0	0.0	0.0	0.0	1.0	724
Prefer no transfer if have to pay - will have to pay more than received	0.15	0.36	0.0	0.0	0.0	0.0	1.0	724
Prefer no transfer if have to pay - electricity prices will stay high	0.09	0.28	0.0	0.0	0.0	0.0	1.0	724
Prefer no transfer if have to pay - not right to ask to pay for free electricity	0.48	0.50	0.0	0.0	0.0	1.0	1.0	724
Prefer no transfer if have to pay - wealthier households/businesses should pay	0.05	0.21	0.0	0.0	0.0	0.0	1.0	724
Prefer no transfer if have to pay - government should pay with other taxes	0.16	0.37	0.0	0.0	0.0	0.0	1.0	724
Prefer no transfer if have to pay - won't receive this much transfer	0.06	0.23	0.0	0.0	0.0	0.0	1.0	724
<i>Willingness to accept loan given next year repayment amount</i>								
Starting amount for loan and time transfer scenarios (GHS)	235.05	96.51	120.0	120.0	240.0	360.0	360.0	775
Ratio of amount willing to repay to amount of loan offered	1.03	0.66	0.1	0.1	1.1	1.6	2.0	775
Prefer no loan if have to repay same amount next year (=1)	0.41	0.49	0.0	0.0	0.0	1.0	1.0	775
Prefer no loan - uncertain about finances next year	0.06	0.25	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - uncertain about COVID next year	0.01	0.10	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - loan offer too small	0.54	0.50	0.0	0.0	1.0	1.0	1.0	297
Prefer no loan - want more time to repay	0.01	0.12	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - don't believe it would be given	0.09	0.28	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - have enough money for expenses	0.17	0.38	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - don't want to go into debt	0.31	0.46	0.0	0.0	0.0	1.0	1.0	297
Prefer no loan - don't want to add to my loans balance	0.00	0.06	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - afraid of misusing loan	0.20	0.40	0.0	0.0	0.0	0.0	1.0	297
Prefer no loan - concerned about payment flexibility	0.01	0.08	0.0	0.0	0.0	0.0	1.0	297

Table A9: Correlates of respondent decision to reject a transfer/loan that must be repaid in one year

	(1) Electr. Transfer	(2) Cash Loan
Received electricity relief in last 30 days	-0.067 (0.054)	-0.031 (0.058)
Received electricity relief but not in last 30 days	0.019 (0.034)	0.015 (0.042)
Satisfaction with relief program (1-5)	-0.054*** (0.015)	-0.040** (0.018)
Any loans last 12 months (=1)	-0.048 (0.033)	-0.240*** (0.038)
Any formal loans last 12 months (=1)	-0.013 (0.065)	-0.031 (0.064)
Prefer no loan if have to repay same amount next year (=1)	0.113*** (0.031)	
Observations	733	733
Mean - No Transfers Received	0.814	0.454

Round 3 respondents only. Week and day of week fixed effects and controls for household characteristics included but not shown. The outcome variable in column (1) is a dummy for whether the respondent would reject the electricity transfer now if they have to repay the same amount next year in the form of higher electricity tariffs. Column (2) is a dummy for whether the respondent would reject a loan offer now if they have to repay the same amount next year (i.e., rejecting an interest-free loan payable in one year).

Appendix C: Sample and Data Notes

Sample

We survey 1,245 respondents currently residing in Accra, Ghana. The sample consists entirely of ECG customers in Accra West who we had previously surveyed in 2018 and 2019 as part of Klugman et al. (2019). Original enrollment was done quasi-randomly, in the vicinity of a set of control and treatment sites based on an electricity construction program, and are likely to be roughly representative of lower- and middle-income residents of Accra. We refer to the surveys conducted during this original enrollment as the GridWatch (GW) deployment surveys. Participants enrolled in this study had been surveyed in June 2019 at the latest, before they were contacted for this survey in 2020.

Each respondent was surveyed either 2 or 3 times across three rounds of data collection. 86.5% of respondents are surveyed in all three rounds, 12.7% are surveyed in two rounds, and 0.9% are surveyed only in the first round. The first round of data collection was from May 7-June 22 during the first half of the initial 3 month universal relief program. Round 2 was from June 25-July 29 during the second half of the initial program. Round 3 was from August 24 through October 26 after the program was extended only for lifeline electricity customers. To limit any increased risk of our research on our study population, all surveys were conducted over the phone. The survey included modules on household composition, electricity connections and expenditures, electric appliances, expenditures in the last 7 days, food security, credit, government relief, and perceptions of the government.

Transfer receipt

The survey includes a section on the electricity relief program. Respondents are first asked about their awareness of the program, knowledge of its characteristics, and the transfer amount they expect to be eligible to receive. They are then asked about their experience with the program. In each survey observation, transfer receipt is coded as 1 if the respondent said they had ever received a transfer at the time of the survey, and 0 if they said they had not received a transfer or if they do not know. We further break down the timing of transfer receipt by distinguishing among observations in which the respondent has received a transfer and can name the amount they received in the last 30 days, and observations where the respondent has received a transfer but not in the last 30 days.

In addition to asking about transfer receipt in each round, we also ask respondents in round 3 to retrospectively confirm whether they had received a transfer by the time of their previous interviews, as many respondents were uncertain about transfer receipt during the first two survey rounds. Measures of transfer receipt based on responses during each round and round 3 recall differ for 8.9% of observations, primarily for respondents who said they did not know if they had received a transfer during the earlier survey rounds. Our measures of transfer receipt for our analyses of program efficiency and distributional implications are based on the recall responses from round 3. Analyses of willingness to pay and program satisfaction are based on transfer receipt responses in each round, as perspectives at the time of the survey should be affected by the respondent's understanding of their transfer receipt at the time of the survey.

Electricity meter and payment types

We distinguish among households based on their type of meter connection and how they pay for their electricity. Pre-paid meter customers must regularly pay to 'top up' their electricity credits ex ante. Post-paid meter customers receive monthly bills charging them for their electricity use ex post. Customers labeled 'Direct' pay electricity bills to or purchase credit from ECG or associated vendors

directly. Customers labeled 'Landlord' pay a landlord or other household for their electricity use. In rounds 1 and 2, respondents that paid a landlord or other household did not indicate a meter type. This information was collected in round 3. All electricity connection information is updated based on the responses given in round 3.

Political perspectives

Respondents are asked four questions relating to their political perspectives: how much they trust the New Patriotic Party (NPP) - the current governing party in Ghana - to care for citizens, how well they think the NPP has performed in addressing the COVID-19 pandemic, how well they think the NPP has performed in addressing the 'Dumsor' power outages, and how well they think NPP has performed in addressing 'Dumsor' relative to the National Democratic Congress (NDC) - the previous governing party in Ghana. For all questions, the respondents give an answer from 1 to 5, where 5 reflects a very favorable view of NPP and 1 a very unfavorable view. Based on responses to these four questions, enumerators rate the respondent's overall support for NPP relative to NDC, again on a scale from 1 to 5 and without asking the respondent. These questions are asked at the end of survey to minimize risk of respondents refusing to continue.

WTP Scenarios

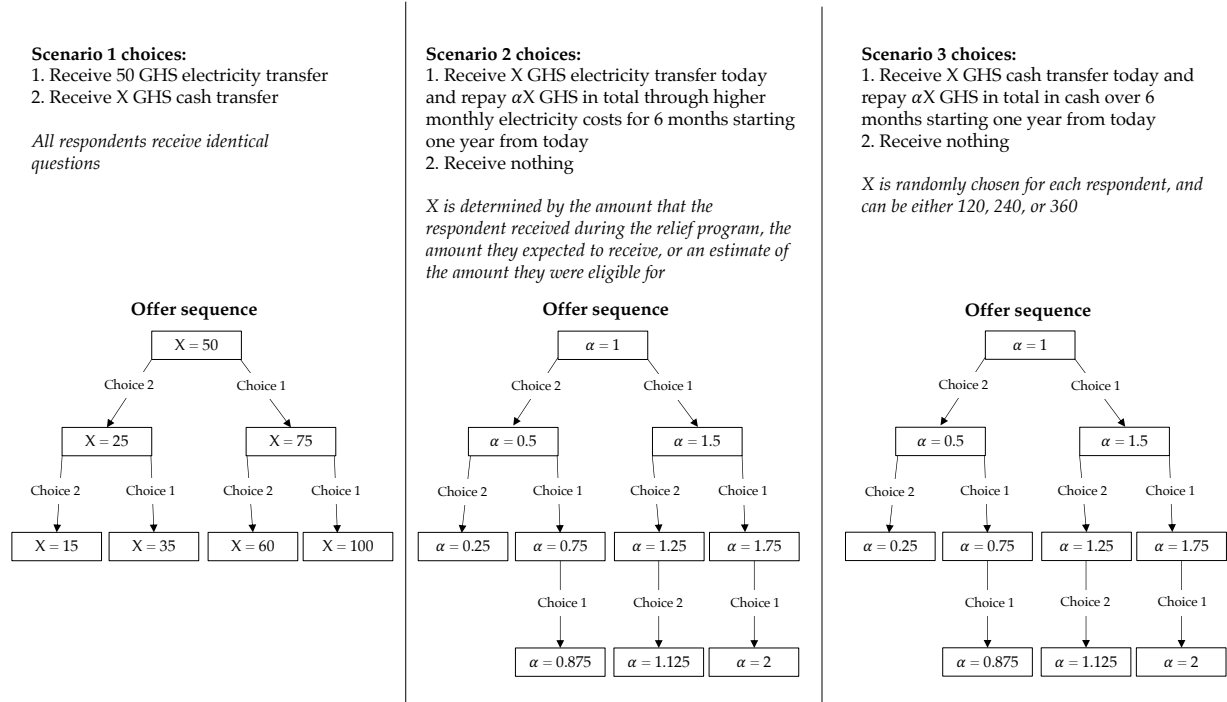
The survey includes three willingness to pay (WTP) elicitation modules. In all three cases, WTP is elicited using a contingent valuation approach through an iterated sequence of dichotomous choice questions. These questions take the form of hypothetical tradeoffs, where the respondent is asked to choose one of two options, and subsequent options are varied depending on the prior response in an iterated manner to increase the precision of the WTP estimates. This stated preference approach is a common method for eliciting WTP for goods or services (Alberini and Cooper 2000), including WTP for electricity in different African countries (Abdullah and Jeanty 2011; Deutschmann, Postepska, and Sarr 2021; Sievert and Steinbuks 2020). The sequence of choices is similar in style to negotiating over a price, a process that is well understood in African countries (Whittington et al. 1990). We reduce the risk of hypothetical bias by presenting the WTP scenarios in the context of the existing government electricity transfer program.

The three WTP modules are identical in structure, though the nature of the choices varies. In the first, respondents are asked to choose whether they would prefer to receive a 50 GHS electricity transfer or a cash transfer of a varying amount. In the other two, respondents are asked whether they would prefer to receive a specified transfer of electricity or cash that they would have to repay a varying multiple or fraction of next year, or to receive nothing. In all three cases, what varies across the iterated sequence of choices is the amount of cash respondents are willing to give up in order to receive the offered transfer. The first amount presented to respondents is always identical in value to the amount of the transfer. The sequence of choices is structured such that the amount of cash respondents must give up increases in the next question if the respondent is willing to pay or give up the current amount, and decreases if the respondent is not willing to pay the current amount. [Figure A4](#) illustrates the sequence of choices presented to respondents in each WTP scenario. We use the highest cash amount the respondent is willing to give up as the estimate of their WTP for the offered transfer.

WTP scenario 1 follows a series of questions asking respondents about their knowledge of the government electricity relief program. The scenario aims to elicit households' willingness to pay (WTP) for a 50 GHS electricity transfer. This amount was chosen to match the median and mean monthly electricity transfer expected in our sample under the government COVID-19 relief program (determined during pilot surveys), and is intended to make the scenarios more realistic.

The first prompt is "*Suppose that the government allows you to choose between two options for*

Figure A4: Willingness to pay elicitation method



its electricity relief program. If you choose Option 1 you will receive 50 GHS towards your electricity spending. If you choose Option 2 you will receive 50 GHS as a cash transfer to your mobile money account. The electricity transfer can only pay for electricity, but the cash transfer can be used to pay for anything you prefer. Would you prefer Option 1, 50 GHS towards your electricity spending, or Option 2, a 50 GHS cash transfer?”. Subsequent prompts keep Option 1 the same but vary the amount in Option 2, where the amount increases (decreases) if the respondent chose electricity (cash) in the previous question. Respondents who prefer 50 GHS in electricity to 50 GHS in cash are asked to give reasons why they prefer electricity.

WTP scenario 2 elicits WTP for electricity relief in terms of the increase in electricity costs next year that respondents are willing to pay to receive an electricity transfer today. These questions follow a module asking the respondent about their experience with the government electricity relief program so far. Respondents are reminded about their responses, and told “Let us suppose that you receive [amount] GHS on average for each of the 6 months of the electricity relief program this year.” The offered transfer amount varies by respondent. Respondents who received a transfer in the last 30 days are offered the amount they received. Respondents who reported the monthly amount they expected to receive are offered that amount. Respondents with neither of these values are offered an estimate of their monthly transfer amount based on their March electricity consumption. The median total amount offered (over the proposed 6 months) was 240 GHS and the mean was 300 GHS.

The first prompt is “It is possible that ECG will have to increase electricity prices next year to pay for the current electricity transfers. Suppose that under the relief program where you receive [amount] GHS on average for each of the 6 months of the relief program this year,¹ you would have to pay some amount more each month for your electricity for the same 6 months next year. Would

¹Most respondents were only eligible for 3 months under the actual relief program, but were asked to imagine that the program operated as described.

you prefer Option 1, receiving [amount] GHS in electricity transfers on average for each of the 6 months of the program this year, but paying [amount] GHS more each month for your electricity for the same 6 months next year, or Option 2, not receiving any electricity transfers this year and having no increase in your electricity costs next year?” In subsequent prompts Option 1 is revised to change the amount to be paid in increased electricity costs next year. This amount increases (decreases) if respondents said they would choose Option 1 (Option 2) in the prior question. Respondents who choose Option 2 in the initial prompt (where the transfer amount equals the increase in electricity costs) are asked to give reasons why.

WTP scenario 3 follows a series of questions where the respondent is asked about their borrowing and credit experiences. It is identical in structure to electricity transfer-cost increase tradeoff scenario, but elicits WTP for a cash transfer in terms of the amount the respondent is willing to repay next year to receive the transfer today. Respondents are randomly offered a hypothetical loan of either 120, 240, or 360 GHS. These amounts were chosen so that the middle value is equal to the median total amount respondents would be offered in the electricity relief repayment scenario.

The first prompt is *“Let us suppose that you are offered [amount] GHS from a trusted source, which you would pay back starting one year from today in monthly installments over 6 months. Would you prefer Option 1, receiving [amount] GHS today and paying back [amount] in total over 6 months starting one year from today, or Option 2, not accepting the loan?”* Subsequent questions vary the amount to repay based on responses to the prior question. Respondents who choose Option 2 in the initial prompt (where the loan amount equals the repayment amount) are asked to give reasons why.

Additional notes

The COVID survey data are merged with data from the same respondents during the 2018-2019 GridWatch (GW) deployment surveys. Not all respondents were asked the same questions during those surveys, so regressions controlling for this ‘baseline’ data have a reduced sample size.

The surveys do not include specific questions on household employment, income, or wealth.

All continuous variables are winsorized for our analysis, with values above the 99th percentile replaced with the value at the 99th percentile.

In most regression tables, household controls are included but not shown unless otherwise indicated. Household controls include the the count of household adults (age 18 or older), count of household children (under age 18), the age and gender of the respondent, whether the household also operated a business at the same location when the household was originally surveyed in 2018-19, whether the household is connected to a prepaid meter (as opposed to postpaid), whether the household pays a landlord or other household for their electricity (as opposed to paying for electricity directly), whether the household shares its meter with other users, whether the household has a generator, the count of different appliance types held by the household, and the households spending on electricity in March (in USD). The count of appliance types is a sum of dummy variables for whether the household owns the following types of electric appliances: air-conditioning system, TV receiver, fan, iron, lightbulb/lamp, radio, TV, refrigerator/freezer, blender, blow (hair) dryer, security camera, computer, cooking stove, DVD/CD player, halogen oven, hair straightener, heater, kettle, maize/grain processing machine, microwave, photocopying machine, printer, other printing-related appliance, other large matching for income purposes, rechargeable torch, rice cooker, sewing or other clothing machine, shaving/hair trimming machine, stereo/music system, tablet, toaster, washing machine, water pump, and welding machine.